

Message Text

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ACTION STR-04

INFO OCT-01 AF-08 IO-13 ISO-00 STRE-00 AGR-05 CEA-01

CIAE-00 COME-00 DODE-00 EB-07 FRB-03 H-02 INR-07

INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 AID-05

CIEP-01 SS-15 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02

FEAE-00 OMB-01 EUR-12 /113 W
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P R 161648Z JUL 76

FM USDEL MTN GENEVA

TO SECSTATE WASHDC PRIORITY 1760

INFO AMEMBASSY NAIROBI

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STR FOR ACTION

PASS CODEL

E.O. 11652: NXA

TAGS: ETRD MTN

SUBJECT: TROPICAL PRODUCTS CONSULTATION - KENYA

1. SUMMARY: BILATERAL TROPICAL PRODUCTS CONSULTATION HELD WITH KENYA JULY 8. MTN DEL ELABORATED ON ITS MARCH 1 OFFER TO NEGOTIATE MFN TARIFF CONCESSIONS IN TP GROUP AND PRESENTED KENYAN DEL WITH LIST OF TP CONTRIBUTIONS US DEL IS SEEKING FROM KENYA. LITTLE PROGRESS WAS MADE IN THE CONSULTATIONS SINCE KENYA DEL HAD BEEN NEWLY ASSIGNED TO COVER MTN AND THERE HAS BEEN LITTLE ZPPARENT CONTINUITY WITH TEIR PREDECESSOR. KENYAN DEL ACCEPTED US REQUEST FOR CONTRIBUTIONS FOR FORWARDING TO NAIROBI. END SUMMARY

2. US MTN DEL (GRAEF, KNEPPER) HELD BILATERAL CONSULTATION
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WITH KENYAN DEL IN CONTEXT OF CURRENT ROUND OF BILATERAL

TP CONSULTATIONS DENYA DEL (MAKAKHA, NGUGI) IN GENEVA TO COVER TP AND MEAT SUBGROUP MEETINGS SERVE AS COMMERCIAL ATTACHES IN LONDON AND OSLO RESPECTIVELY, AND HAVE JUST RECENTLY BEEN ASSIGNED TO COVER THE MTN SUCCEEDING MUTEMBWA WHO HAS BEEN REPLACED AS COMMERCIAL ATTACHE IN PARIS. THERE APPARENTLY HAS BEEN LITTLE CONTINUITY AND SESSION WAS LARGELY A REITERATION OF PREVIOUS US REQUEST FOR CLARIFICATION ON KENYA'S REQUEST LIST. MTN DEL NOTED THE TOTAL VALUE TO KENYA OF US TP OFFER WAS \$2.5 MILLION IN 1974 TRADE VALUE OF US IMPORTS AND COVERED MFN OFFERS ON 13 OF 37 REQUESTED PRODUCTS. AN ADDITIONAL 14 PRODUCTS WERE INCLUDED UNDER US GSP AND FIVE ITEMS REQUESTED WERE ALREADY DUTY FREE.

3. KENYAN DEL INDICATED THAT HIS INSTRUCTIONS WERE LIMITED TO CLARIFYING US OFFER AND REASONS FOR EXCLUDING CERTAIN PRODUCTS. HE INDICATED THAT US OFFER WAS UNDER REVIEW IN NAIROBI AND THAT HE WAS NOT IN A POSITION TO COMMENT ON SPECIFIC PRODUCTS. MTN DEL PROCEEDED THEREFORE TO COVER KENYA REQUEST LIST LINE-BY-LINE PROVIDING TRADE FIGURES, CURRENT DUTIES AND STATUS OF REQUEST IN TP GROUP. MAKAKHA EXPRESSED HIS CONCERN ON SEVERAL ITEMS THAT MFN CONCESSIONS HAVE BENEFIT TO DEVELOPED COUNTRY SUPPLIERS BUT APPEARED TO BE CONVINCED BY TRADE DATA THAT LDCS HELD MAJOR SHARE OF US IMPORT MARKET ON THESE PRODUCTS. WITH RESPECT TO TSUS 206.96, WOODEN COAT HANGERS, KENYAN DEL INDICATED ITS INTEREST WAS IN THE GSP CONCESSION ON THIS ITEM GIVEN PATTERN OF DEVELOPED COUNTRY SUPPLY. MTN DEL RESPONDED THAT ITEM WAS A NEW TARIFF POSITION CREATED TO ALLOW GSP TREATMENT ON OTHER WOODEN HOUSEHOLD UTENSILS, SINCE WOODEN COAT HANGERS WERE SENSITIVE. US WAS PREPARED TO MAKE A CONCESSION ON AN MFN BASIS WHICH DID NOT HAVE TO BE TO DUTY FREE AND COULD BE STAGED OVER TIME.

4. MTN DEL PRESENTED KENYAN DEL WITH CONFIDENTIAL NEGOTIATING LIST PREPARED BY WASHINGTON AGENCIES LIMITED OFFICIAL USE

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IN WHICH US IS SEEKING TARIFF REDUCTIONS OR BINDINGS FROM KENYA; NOTED THAT IN KEEPING WITH PARA 5 OF THE TOKYO DECLARATION US WAS NOT SEEKING FULLY RECIPROCAL CONCESSIONS AND THAT THE TRADE VALUE OF THE CONTRIBUTIONS WAS CONSIDERABLY LESS THAN THE US OFFER. US DEL CLARIFIED THAT OF THREE ITEMS REQUESTED THERE HAD BEEN NO COMMERCIAL SHIPMENTS TO KENYA ON TWO AND THAT ON THE THIRD ITEM US WAS SEEKING A

BINDING. US DEL INDICATED THAT US OFFER ON TSUS
140.45, DRIED SPLIT PEAS, WAS CONDITIONED ON A CONCESSION FROM KENYA
ON
VEGETABLE PROTEINS. US DEL OBSERVED THAT IN APPLYING
MAXIMUM US AUTHORITY TO TSUS 140.45 US WAS
REDUCING ITS DUTY TO ZERO AND THUS MEANINGFUL
CONTRIBUTIONS WERE REQUIRED.

5. KENYAN DEL INITIAL RESPONSE A-KENYAN DEL
INDICATED THAT THEY BELIEVED BASED ON TALKING TO
THEIR COLLEAGUES THAT LDCS WERE NOT REQUIRED TO
MAKE CONTRIBUTIONS TO THE MTN BEFORE THE END OF
THE DAY AND THAT IN SOME CASES, BECAUSE OF
DEVELOPMENT NEEDS, WERE NOT REQUIRED TO MADE CONTRI-
BUTIONS AT ALL. THEY INDICATED THEY HAD NO
SPECIFIC INSTRUCTIONS ON THIS QUESTION AND WOULD
FORWARD THE LIST TO NAIROBI FOR STUDY.WALKER

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